



News Release

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Charleston County Offers a Free Small Business Workshop for Small Business Owners

Register in advance for the August 25 free workshop at: <http://www.charlestoncounty.org/departments/procurement/workshops.php>

[Charleston County Government's Contracts and Procurement Department](#) announces a free workshop for small business owners. The workshop will be held from 6 - 8 p.m. on Thursday, August 25, in the County's Lonnie Hamilton, III Public Services Building located at 4045 Bridge View Drive in North Charleston, SC, 2nd Floor in Room A214.

The workshop is being hosted by Charleston County Contracts and Procurement Department, Disadvantaged Business Enterprise (DBE), and Small Business Enterprise (SBE) programs. The presenter will be Mr. Ralph Hallmon, GSA (General Services Administration) Customer Service Director. The workshop will focus on doing business with the federal government and an overview of the GSA schedules.

Those attending will have the opportunity to learn about:

- What is a GSA Scheduled Contract; is it right for my company?
- How to use the GSA Advantage website for Market Research (pricing analysis, existing contracts, product offerings, etc.)
- Methods to find federal business opportunities

"The information presented will help small business owners to increase their competitiveness in the market," says, Mr. Barrett Tolbert, Director of Contracts and Procurement.

Space is limited, so those interested in attending the free workshop are encouraged to register in advance online at <http://www.charlestoncounty.org/departments/procurement/workshops.php> or by email Aliya Ross at aross@charlestoncounty.org

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